Lauren Gogo

Manager, Research Contracts Hamilton Health Sciences Corporation MBT Class of 2008

Lauren Gogo is currently the Manager of Research Contracts at Hamilton Health Sciences Corporation. She is responsible for reviewing and negotiating clinical research contracts and providing direction to a team of contract negotiators, as well as focusing on strategic and policy projects involving research and intellectual property issues arising from research. Prior to joining HHSC, Lauren was a Contracts Officer at the University of Toronto where she negotiated industry and government agreements in the Biomedical and Life Sciences Sector. She is well versed in negotiating intellectual



property terms and worked closely with the commercialization team at U of T on agreements both pre- and post-invention. She was also a Research Business Analyst at St. Michael's Hospital in Toronto, and negotiated many clinical trial agreements as well as participated on the research ethics board to answer any contract-related questions.

Lauren graduated from Trent University with a B.Sc. in Biochemistry. After working in a molecular biology lab for a year, Lauren knew that her scientific interests landed outside the lab in a more business-related area. The drug development pipeline knowledge and intellectual property background discussed in the MBT program proved to be incredibly valuable in both securing an initial placement as a Commercialization Officer at the Greater Peterborough Innovation Cluster, and her subsequent positions at hospitals and universities focusing on health sciences research.

Lauren has the following advice for current MBT students: "Don't underestimate the value you bring to organizations by being able to understand the science as well as having a head for business- the MBT program will prepare you extremely well for your career!"